

Successful Cash Flow Resolutions to Delay Claims Agenda

07:30 a.m. – 08:00 a.m. - Registration

08:00 a.m. – 08:30 a.m.

I. Overview

- A. Explanation of why Claims have escalated since 1979
- B. What will be covered in the seminar today

08:30 a.m. – 10:15 a.m.

II. DELAY CLAIMS

- A. What is a delay? Basic Definitions
- B. Define the Different Types of Delays
 - a. Acts of God
 - b. Concurrent
 - c. Consequential
 - d. Other Types
 - e. Compensable v. Non-Compensable
- C. What is Pacing in evaluating & presenting Delays?

10:15 a.m. – 10:30 a.m. - Break

10:30 a.m. – 11:15 a.m.

III. DELAY CLAIMS (Cont'd)

- A. Delay and Disruption Claims
- B. Acceleration Claims
- A. CPM Fragnets – How are they used?
- B. Using CPM to evaluate delays
 - a. Methodology that the Courts accept

11:15 a.m. – 11:30 a.m.

IV. CONTRACT CLAUSES THAT RELATE TO DELAYS

- A. Time is of the Essence
- B. Notice Provisions
- C. Completion Date Provisions
- D. Contractor's Right to Finish early
- E. Which Schedules are used to evaluate delays?
 - a. Case Study No. 1 - Highway Department

11:30 a.m. – 12:30 p.m. - Lunch Break

12:30 p.m. – 02:30 p.m.

V. DELAY CLAIMS (Cont'd)

- A. Manipulation of CPM Schedules
- B. Who is Responsible for Delays – Interactive Segment
- C. How to Calculate Delay Costs
 - a. Extended Field Overhead
 - b. Extended Home Office Overhead
 - c. Costs for Escalation – Labor/Material/Equipment
- F. How to Write a Winning Claim Presentation

02:30 p.m. – 02:45 p.m. - Break

02:45 p.m. – 04:00 p.m.

VI. DELAY CLAIMS (Cont'd)

- A. Time Impact Analysis Checklist
- B. Landmark court cases (throughout the day)
- C. How does the Owner Defend a Delay Claim (throughout the day)
- D. Case Study No. 2
 - a. Multi-Prime – Sewage Treatment Plant
- E. Case Study No. 3
 - a. Federal Contract – Air Force Base